



MOMENTUM
PARTNERSHIP LIMITED

Acquisition Opportunity

Initial Information – Pre Non Disclosure Agreement

Summary

Momentum are very pleased to be representing this long established, subcontract machine shop supplying a number of first and second tier engineering companies.

The West Midlands based company has grown steadily since the early 1990's and has proved resilient through a number of recessions. Through continuous investment in the latest computer-aided manufacturing technology, the company delivers a consistent high standard of quality at competitive prices to its customers.

The core offerings include CNC machining, Precision Milling, Precision Turning and Automatic Bandsaw, catering to the Automotive, Aerospace, Commercial Vehicles and Agricultural Machinery industries.

In 2018 sales were £900k and operating profit before director's remuneration amounted to £142k. It's CNC and conventional machine tools were recently valued at £480k.

For further information, including a full plant list and capacity breakdown, profit & loss account of last 3 years, a balance sheet for 2018 and top six customers by revenue, we would ask all prospective buyers to complete a brief non-disclosure agreement, which can be found online.

- Long established, profitable company
- A solid customer base
- Experienced and skilled work force
- Capacity for growth
- Retirement sale



Opportunity Background

This opportunity has arisen because the owners wish to retire.

Momentum have worked with the owners on several occasions over the years and have now been retained support them in selling the business.

Company History

The firm is family owned, founded by the Managing Director, who is a qualified engineer with many years of experience. He has developed the company into an established CNC subcontract machine shop supplying first & second tier engineering companies.

The company has grown steadily since the early 1990's and has proved resilient through a number of recessions.

West Midlands based, the premises are owned by the owners' pension fund and leased at a commercial rate to the company. A new lease will be offered to the new owners if required or the owners may be willing to make the freehold available by separate negotiation.

Premises

Unit 4

- The manufacturing area has an internal gross floor area of approx. 296m² with a 100m² mezzanine floor.
- The reception and office accommodation in a two storey internal block has an overall gross area of approx. 86m².

Unit 5

- The manufacturing area has an internal gross floor area of approx. 278m².
- The reception and office accommodation in a two storey internal block has an overall gross area of approx. 86m².
- This unit also houses additional office space: downstairs office approx. 16m², and two 1st floor office spaces in approx. sizes 9m² and 20m² respectively.

Organisation Overview

Managing
Director

Finance, overseeing operations,
programming, setting & buying.

Administrator

General administrative duties.

Setting Team

3 individuals with core responsibilities of
supporting: setting, programming,
purchasing of materials and tooling.

Operations Team

9 operatives with core responsibilities of:
Machinery and operations.
4 x night shift, 5 x day shift team
members.

Operating Hours

Between 20-24 hours, depending on
demand and requirements.

7-5pm Day Shift.

4:30pm – 3am Night Shift.

14 employees in total.

Core Offerings

- **CNC Machining**
- **Precision Milling**
- **Precision Turning**
- **Automatic Bandsaw**

Markets

Flexibility is a major strength of the company, in respect of equipment, working practises and overall capacity.

Fully equipped for small batch to high volume production, they provide a valuable service which has helped many customers out of difficult and potentially costly situations.

As a result, the firm can accommodate the requirements of a variety of markets including Automotive, Aerospace, Commercial Vehicles, Agricultural Machinery as a non exhaustive list.

Next Steps

In the event this opportunity may be of interest, we would ask all prospective buyers to complete a brief non-disclosure agreement, which is available for [download here](#).

We will then provide:

- Company details
- A full plant list and capacity breakdown
- Recent machinery valuation
- Profit & Loss Account of last 3 years
- Balance sheet for 2018
- Top four customers (by revenue)
- Appointment to view



MOMENTUM
PARTNERSHIP LIMITED

Any Questions?

Further information is available upon completion of the NDA. If you have further questions, or would like to register your interest at this stage, please feel free to contact Heather at:

heatherd@momentumpartnership.com

0247 666 2004